

# Commercial Property Services:

## ANDREW J. CENTER

---

### PROFESSIONAL QUALIFICATIONS

**President & Managing Partner:**     **Prudential California Realty**  
**Resort Real Estate, Inc.**  
**AAA Resort Rentals, Inc.**  
**Global Property Solutions**

### **Affiliated Companies**

#### **Prudential Financial**

- A \$46 Billion diversified financial services company and the nation's 2<sup>nd</sup> largest insurer
- Prudential Resources Management is the nation's second largest property services company.

### **Real Estate Career Highlights:**

- ◆ Over 27 Years In The Real Estate Industry
- ◆ In excess of \$2.5 Billion in Closed Transactions Brokered
- ◆ Rookie Of The Year - The Seeley Company's Los Angeles/South Bay Commercial Office
- ◆ Top Commercial Broker in Cushman & Wakefield's Los Angeles/Southern Region During nine year tenure
- ◆ Senior Vice President Grubb & Ellis Commercial Real Estate - Ontario & South Bay
- ◆ Marketed, Leased Or Sold more than 10 Million Square Feet Of Commercial Buildings And Space, Major Business Parks And Land Parcels including nearly 1,000 Transactions
- ◆ Completed More Than 200 Transactions With Fortune 500 Companies And Major International Conglomerates
- ◆ Closed More Than 100 Transactions With Members Of The Forbes 400 List Of Wealthiest Americans
- ◆ 14+ years as Owner/Broker of Real Estate Brokerage and Property Management Companies
- ◆ Approximately \$100 Million In REO/Lender Controlled Commercial Transactions
- ◆ More than 2,000 Closed Residential Transactions Brokered in the Lake Arrowhead, Inland Empire, Orange County, and Los Angeles County Areas

- ◆ Managed Hundreds of Residential Full-time and Vacation Properties and Completed More Than 25,000 Vacation Rentals
- ◆ Single Transaction Records:
  - Commercial Building: \$40 Million
  - Land: \$22 Million
  - Residential: Over \$9 Million
  - Single Year - Over 140 Completed Deals Valued At Over \$100 Million
- ◆ Corporate Client List (Partial):
  - American Express
  - Honeywell
  - Wells Fargo
  - McDonnell Douglas
  - Xerox
  - Intel
  - Disney
  - New York Times
  - Bank Of America
  - Kodak
  - Hyundai
  - MCI
  - Dun & Bradstreet
  - Boeing
  - Marriot
  - Toyota
  - Imperial Bank
  - IBM
- ◆ Developer/Investor Client List (Partial):
  - Transpacific Development
  - Ted Field/Interscope
  - Goldrich & Kest
  - Guilford Glazer
  - Integrated Resources
  - Cabot, Cabot & Forbes
  - Mutual Of New York
  - Sakioka Family
  - Wells Fargo
  - Santa Fe
  - Chevron
  - Prudential
- ◆ Institutional Client/Transaction List:
  - Several Federal, State, Regional and Local Government Agencies
  - Several Civic, Charitable and Non-Profit Organizations

## **PERSONAL HIGHLIGHTS**

### **National Organizations**

Advisory Committee - Prudential Commercial Real Estate Network

### **Organizations:**

- ◆ Lake Arrowhead Country Club
- ◆ Lake Arrowhead Village Merchants Association
- ◆ UCLA Alumni Association
  - Former President of the Lake Arrowhead Chapter
- ◆ Lake Arrowhead Communities' Chamber of Commerce
- ◆ Ted Roy Foundation (Lake Arrowhead's largest charity)
  - Board of Directors
- ◆ Lake Arrowhead Rotary (Past Member)
- ◆ Mountains Community Hospital Foundation Board

### **College:**

- ◆ Education:
  - University Of California Los Angeles - B.A. Economics
- ◆ Activities:
  - Varsity Football
  - Varsity Baseball
  - Phi Kappa Psi Fraternity
- ◆ Awards:
  - Alumni Association Scholarship
  - Dean's List
  - National Football Foundation & Hall Of Fame Scholar Athlete

### **Personal:**

- Wife Vicky is my Business Partner and the Lake Arrowhead Area's #1 agent for closed transactions over the past 12 years. Children: Christine 18, Michael 16, Julianne 11, and David 8
- Residences are maintained in Lake Arrowhead and Newport Beach, Ca.