

# **ANDREW J. CENTER**

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## **PROFESSIONAL QUALIFICATIONS**

**President & Managing Partner:** Prudential California Realty – Lake Arrowhead

**Resort Real Estate, Inc.**

**AAA Resort Rentals, Inc.**

**Global Property Solutions, Inc.**

### **Affiliated Companies**

#### **Prudential Financial**

- A \$46 Billion diversified financial services company and the nation's 2<sup>nd</sup> largest insurer

#### **Prudential Real Estate Affiliates**

- One of America's largest real estate franchising companies

#### **Prudential Resources Management**

- The nation's 2<sup>nd</sup> largest property and corporate services company

### **Real Estate Career Highlights:**

- ◆ 30 years in the Real Estate industry
- ◆ In excess of \$2.5 Billion in Closed Transactions Brokered
- ◆ Rookie Of The Year - The Seeley Company's (now Colliers) Los Angeles/South Bay Commercial Office
- ◆ Top Commercial Broker in Cushman & Wakefield's Los Angeles/Southern Region during nine year tenure
- ◆ Senior Vice President Grubb & Ellis Commercial Real Estate - Ontario & South Bay
- ◆ Marketed, Leased Or Sold more than 20 Million Square Feet Of Commercial Buildings And Space, Major Business Parks And Land Parcels including nearly 1,000 Transactions

- ◆ Completed More Than 200 Transactions With Fortune 500 Companies And Major International Conglomerates
- ◆ Closed in excess of 150 Transactions With Members Of The Forbes 400 List of Wealthiest Americans
- ◆ 17 years as Owner/Broker of Real Estate Brokerage and Property Management Companies
- ◆ Approximately \$120 Million In REO/Lender Controlled Commercial and Residential Transactions
- ◆ More than 2,000 Closed Residential Transactions Brokered in the Lake Arrowhead, Inland Empire, Orange County, and Los Angeles County Areas
- ◆ Managed Hundreds of Residential Full-time and Vacation Properties and Completed More Than 30,000 Vacation Rentals
- ◆ Single Transaction Records:
  - Commercial Building: \$50 Million
  - Land: \$22 Million
  - Residential: \$9 Million
  - Single Year - Over 150 Completed Deals Valued At Over \$150 Million
- ◆ Corporate Client List (Partial):

▪ American Express	▪ Disney	▪ Dun & Bradstreet
▪ Honeywell	▪ New York Times	▪ Boeing
▪ Wells Fargo	▪ Bank Of America	▪ Marriot
▪ McDonnell Douglas	▪ Kodak	▪ Toyota
▪ Xerox	▪ Hyundai	▪ Imperial Bank
▪ Intel	▪ MCI	▪ IBM
- ◆ Developer/Investor Client List (Partial):

▪ Transpacific Dev.	▪ Integrated Resources	▪ Wells Fargo
▪ Ted Field/Interscope	▪ Cabot, Cabot & Forbes	▪ Santa Fe
▪ Goldrich & Kest	▪ Mutual Of New York	▪ Chevron
▪ Guilford Glazer	▪ Sakioka Family	▪ Bank of America
- ◆ Institutional Client/Transaction List:

▪ Several Federal, State, Regional and Local Government Agencies	▪ Several Civic, Charitable and Non-Profit Organizations
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## **PERSONAL HIGHLIGHTS**

### **Organizations:**

Founder and President of Arrowhead Communities Charity Task-Force (ACT)  
Lake Arrowhead Communities Chamber of Commerce Board of Directors  
Ted Roy Foundation (Lake Arrowhead's largest charity) Board of Directors  
Mountains Community Hospital Foundation Board of Directors  
Lake Arrowhead Lodging Association Board of Directors  
UCLA Alumni Association  
- Former President of the Lake Arrowhead/Mountain Region Chapter  
Lake Arrowhead Village Merchants Association (former President/past member)  
Lake Arrowhead Rotary (past Member)

### **College:**

- ◆ Education:
  - University Of California Los Angeles - B.A. Economics
- ◆ Activities:
  - Varsity Football
  - Varsity Baseball
  - Phi Kappa Psi Fraternity
- ◆ Awards:
  - UCLA Alumni Association Full Academic Scholarship
  - Dean's List
  - National Football Foundation & Hall Of Fame Scholar Athlete

### **Personal:**

- Wife Vicky is my Business Partner and the Lake Arrowhead Area's #1 Agent for total transactions and total \$ volume over the past 15 years.  
Children: Christine 21, Michael 19, Julianne 14, and David 11
- Residences are maintained in Lake Arrowhead and Newport Beach, Ca.